

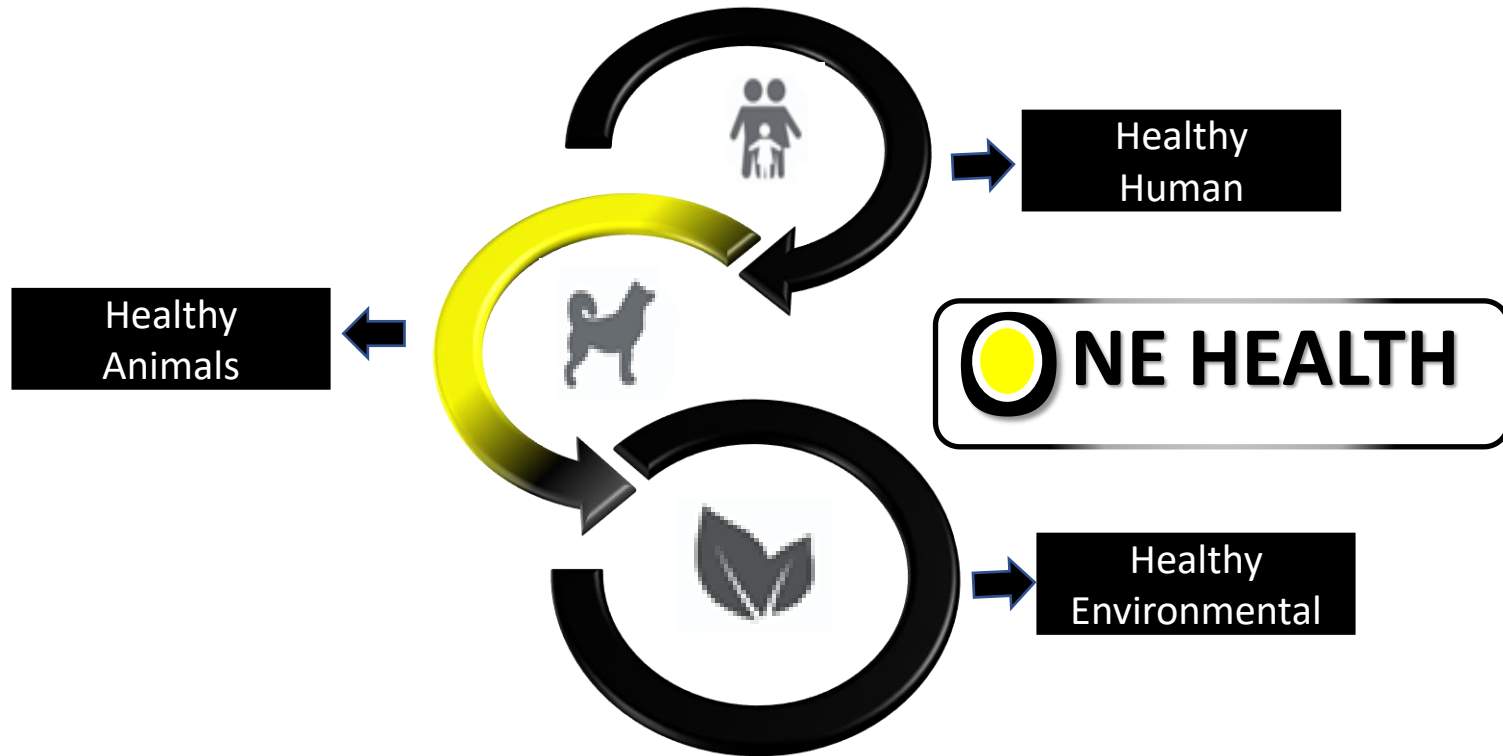


# **ONE HEALTH HOLDINGS LTD**

## **CORPORATE PROFILE**

# ABOUT US

Honesty Integrity Innovation Passion Affordability Teamwork



We are a leading manufacturer and pre-wholesaler distributor of health products to health care providers and veterinarian across the Southern African regions including the African Indian Ocean Islands.

Our core business is healthcare for Human, Animal and environmental health with the intent to integrate manufacturing, wholesaling, distribution, importation and retail businesses with future growth into e-health and digital health.

The establishment of One Health as a company is premised on the fact that nearly 75% of human diseases in emerging markets, particularly in Africa come from veterinary and environmental health.

As such the company has been called One Health as it dwells in human, veterinary and environmental health.

The group has operations through a hub and spoke approach.

We have 5 regional hubs:

1. Mauritius – for Indian Ocean Islands (Mauritius, Madagascar, Seychelles, Reunion, Comoros, Maldives)
2. Zimbabwe (rest of SADC) – (Zimbabwe, DRC, Malawi, Tanzania)
3. South Africa – for common customs (South Africa, Botswana, Namibia, Lesotho, Swaziland)
4. India – for Asian Markets
5. Switzerland – for European Markets

One Health Holdings is a company registered in Mauritius, which is the holding company and trade as for the following subsidiaries namely S.NAIK P/L, Lemex Products, Lemex Pharmaceuticals Limited and Milborrow Animal Health Ltd.

## **ONE HEALTH MISSION STATEMENT**

To become a courageously continuous innovative company.

To implement a holistic mind set in strategizing business throughout the organization

To invest in the right people asset by providing the right incubator for talent management

To promote our own Intellectual Property through brand integrity.

## **ONE HEALTH VISION**

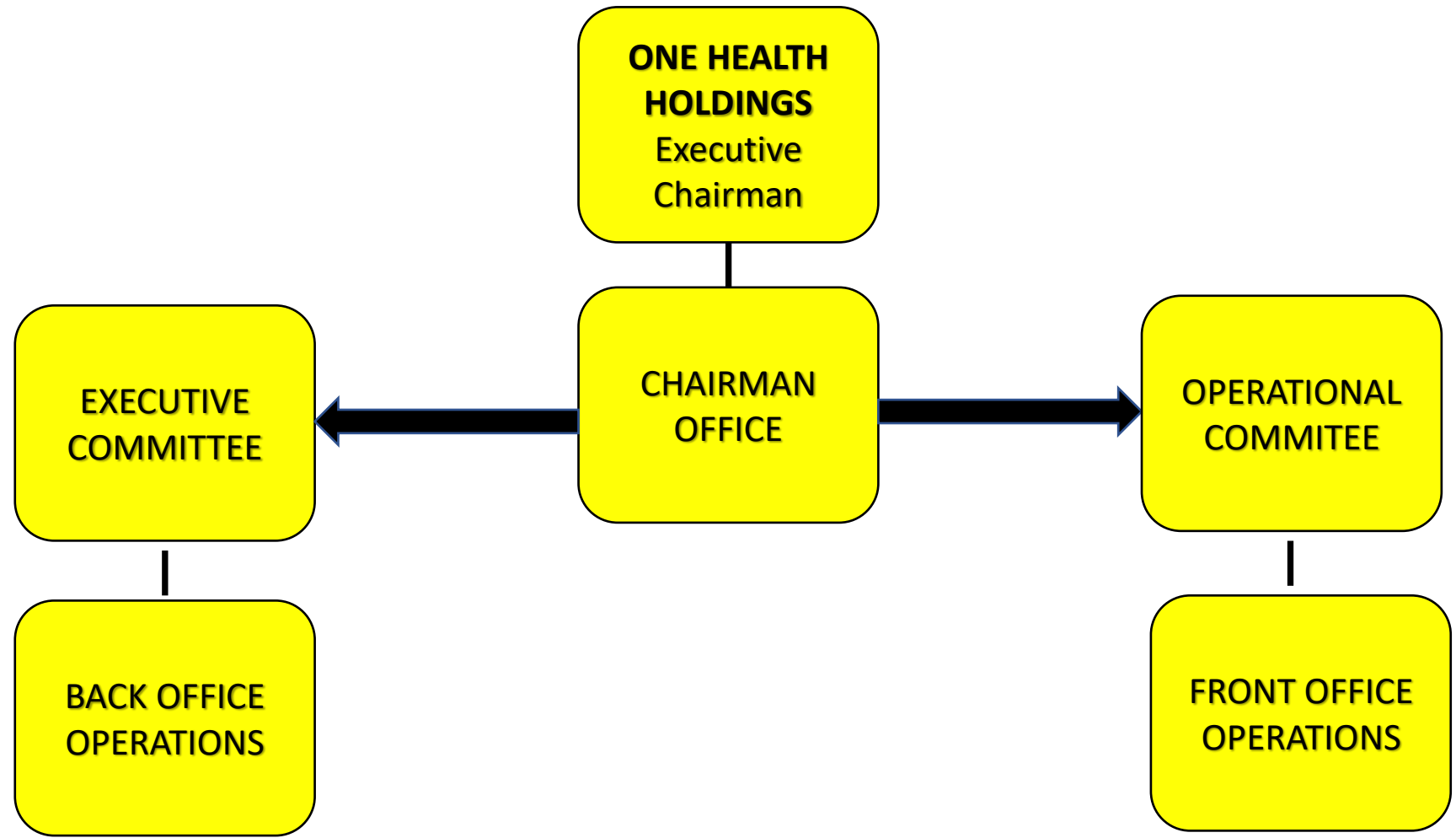
We are One Health to improve every life through innovation while giving the right solution for human, animals and environmental health, for sustainability and viability.

## **ONE HEALTH VALUES**

Honesty Integrity Innovation Passion Affordability Teamwork

# ORGANISATION STRUCTURE

The Headquarter of the entire One Health profile  
Location: Mauritius



One Health Holdings Ltd has opened holding companies in key strategic regions/hubs to ensure full control of operations.



**HUB 1**  
Mauritius for Indian Ocean Islands

**HUB 2 –**  
Zimbabwe for rest of SADC

**HUB 3 –**  
South Africa for Common Customs



**HUB 4 –**  
India for Asian Markets



**HUB 5 –**  
Switzerland for European Markets

## Mauritius

The headquarters of the entire One Health profile.

Under the Mauritius and Indian Ocean islands territories One Health Holdings trades as for the following subsidiaries namely

Lemex Products, Lemex Pharmaceuticals and Milborrow Animal Health Ltd with distribution networks for human and veterinary products in Madagascar and Seychelles.

## Zimbabwe

The hub for the Zimbabwe and Zambian regions of the business and will also be the hub for all future expansion into the African continent.

One Health (Private) Limited is situated in Zimbabwe provides Human pharmaceuticals through its registered company S Naik (Pvt) Ltd. It also provides for the veterinary industry as well as the plant and agricultural industry through Milborrow Animal Health Zimbabwe Pvt Ltd. One Health (Private) Limited is also situated in Zambia with its registered company Milborrow Animal Health and Vaccines Limited, this company is focused on the veterinary industry.

## **South Africa**

The hub for all operations in South Africa and also the common customs regions (Botswana, Namibia, Swaziland and Lesotho).

One Health South Africa trades as Lemex South Africa [ZA].

Also, in under Lemex South Africa and as Milborrow Animal Health South Africa (Pvt) Ltd with respect to veterinary medicines.

It is also a distribution network to the Common customs region of Swaziland, Lesotho, Namibia and Botswana.

## **India**

The hub for Indian and Asian regions of the business.

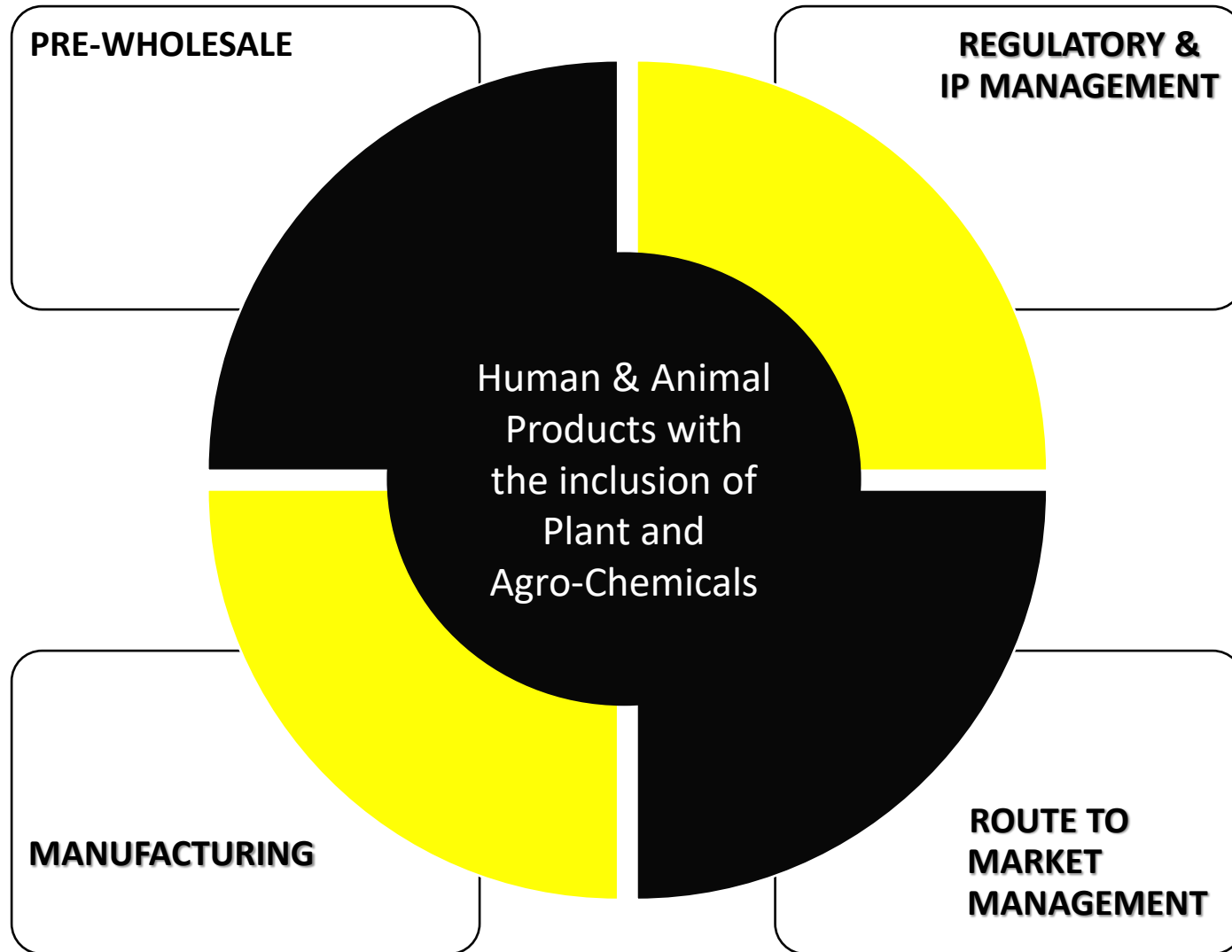
One Health (Private) Limited is situated in India, is registered a Milborrow Animal Health Pvt Ltd, provides as a back office support structure to the entire group with the intention to also provides all operations into the Asian regions and India as from 01<sup>st</sup> of August 2020.

## **Switzerland**

One Health Holdings will be having its operations in Switzerland for all future expansion into the European markets as from 01<sup>st</sup> of July 2020.

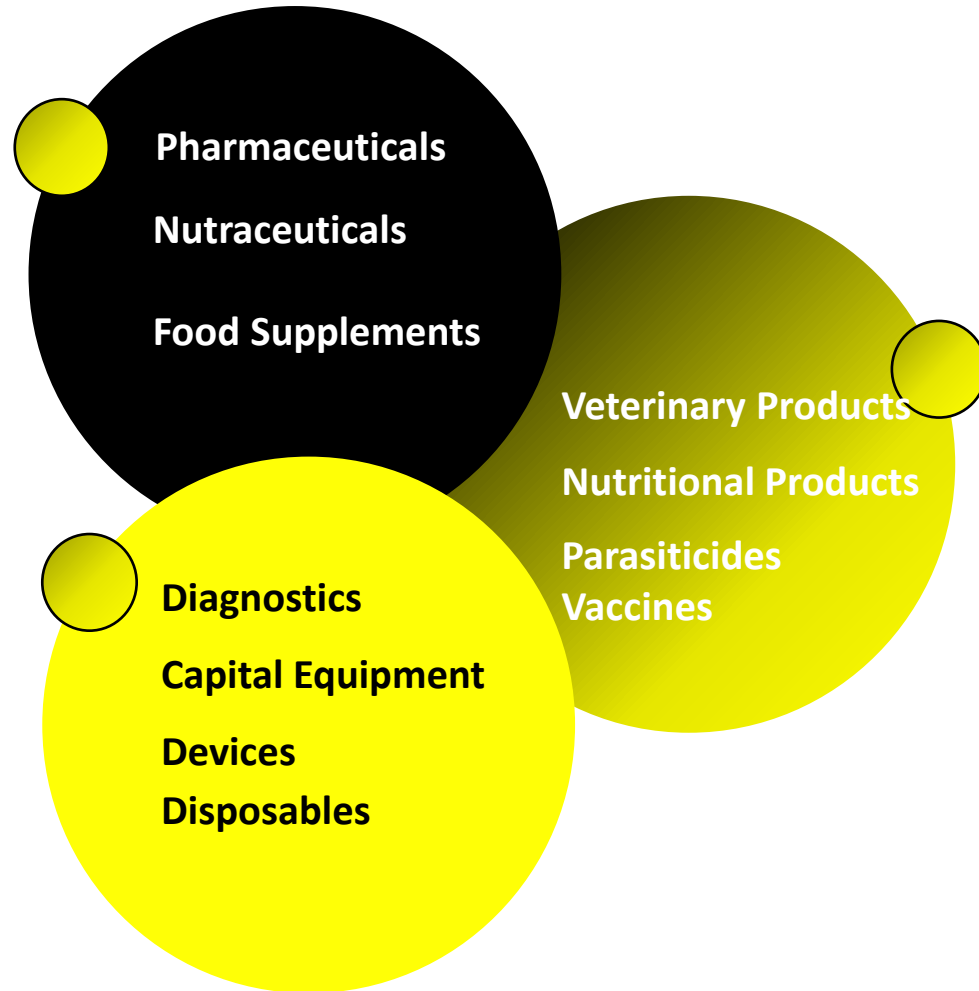


# CORE FOCUS



# COMMERCIAL

Products we sell include:



## PRE-WHOLESALE

One Health has developed a pre-wholesale model in its internal structure and works on behalf of many leading global multi-national pharmaceutical, healthcare, medical device, veterinary and consumer healthcare companies, to distribute their products in the African market.

With consistent growth through exceptional quality of service.

Our goal is to strengthen our position as the leading pre-wholesale service provider.

Our skills set is in identifying and optimizing a combination of traditional and digital channels to reach customers, clients and consumers across a chosen market.

We believe in africanisation of global products via pricing and placing.

At our present trajectory, One Health is becoming one of Africa's eminent pre-wholesaler.

# REGULATORY

Registrations for all pharmaceuticals is key in the industry, thus One Health Holdings always prioritises registering products with the respective medicine control authority for the region.

This ensures that one health holdings products are genuine and are cleared by law to be distributed.

One Health, through its operating companies has endeavoured to make sure that all its products are registered with the appropriate regulatory authorities in each country where its products are offered for sale.

One Health engaged in registration, importing and marketing Pharmaceutical Products; established closely cooperation relationship with well-known pharmaceutical companies like Remedica.

One Health through its subsidiaries has a professional regulatory registration team, which can provide professional technical advice and services to our partners, and support them finish the registration in concerned regions.

We have set strict standards for screening partners to ensure the projects will be successful.

# INTELLECTUAL PROPERTY

One Health through its users has endeavoured to make sure that all the necessary IP is registered with the respective IP offices where the product is intended to be merchandised.

One Health, retains a very strong IP assets portfolio in the form of trademarks and registrations.

With an in-house IP firm,  
considerable number of trademarks have been registered.

From the commercial perspective, One Health is already trading using registered names of products on the market.

One Health through its operating companies have a professional IP team,  
who can provide professional advice and services to our partners,  
and support them finish the registration of marks in concerned regions.

We have set strict standards for screening partners to ensure the projects will be successful.

# MANUFACTURING

With a PIC , SAPHRA, MCAZ approved plant, One Health through its operating manufacturing facilities register medicines for multinational companies including a packaging facility for both the human and veterinary.

Through its subsidiaries and in-house plant, the present facility can manufacture and also pack all types of products.

One Health has the capacity to do wet preparation and dry preparation in our manufacturing sites. These sites have one of the most stringent regulatory standards in the world and in Africa respectively i.e South Africa and Zimbabwe respectively

With our cGLP MCAZ (Current Good Laboratory Practice) and a cGMP MCAZ/SAPHRA/PIC (Current Good Manufacturing Practice) License in Zimbabwe, we are now the first company in the ZAZIBONA region to do complimentary medicines manufacturing for Phyto Pharmaceutical Products i.e Moringa, Tea Tree and Kegalia

Our ambition is to become Africa's global standard in the complimentary medicine business.

# ROUTE TO MARKET MANAGEMENT

One Health has developed a high performing route-to-market strategy with his customers, and the focus is to maintain on the right markets, with alignment to the behaviours and needs of the customers in Southern African markets.

One Health will choose the correct sales channels, products, and value propositions, as together these will result in a company that delivers high revenues, profitability, and customer loyalty.

Our approach is with our renowned methodologies to bring opportunities to fruition whilst developing additional opportunities along the way.

## OPPORTUNITY IN THE MARKET

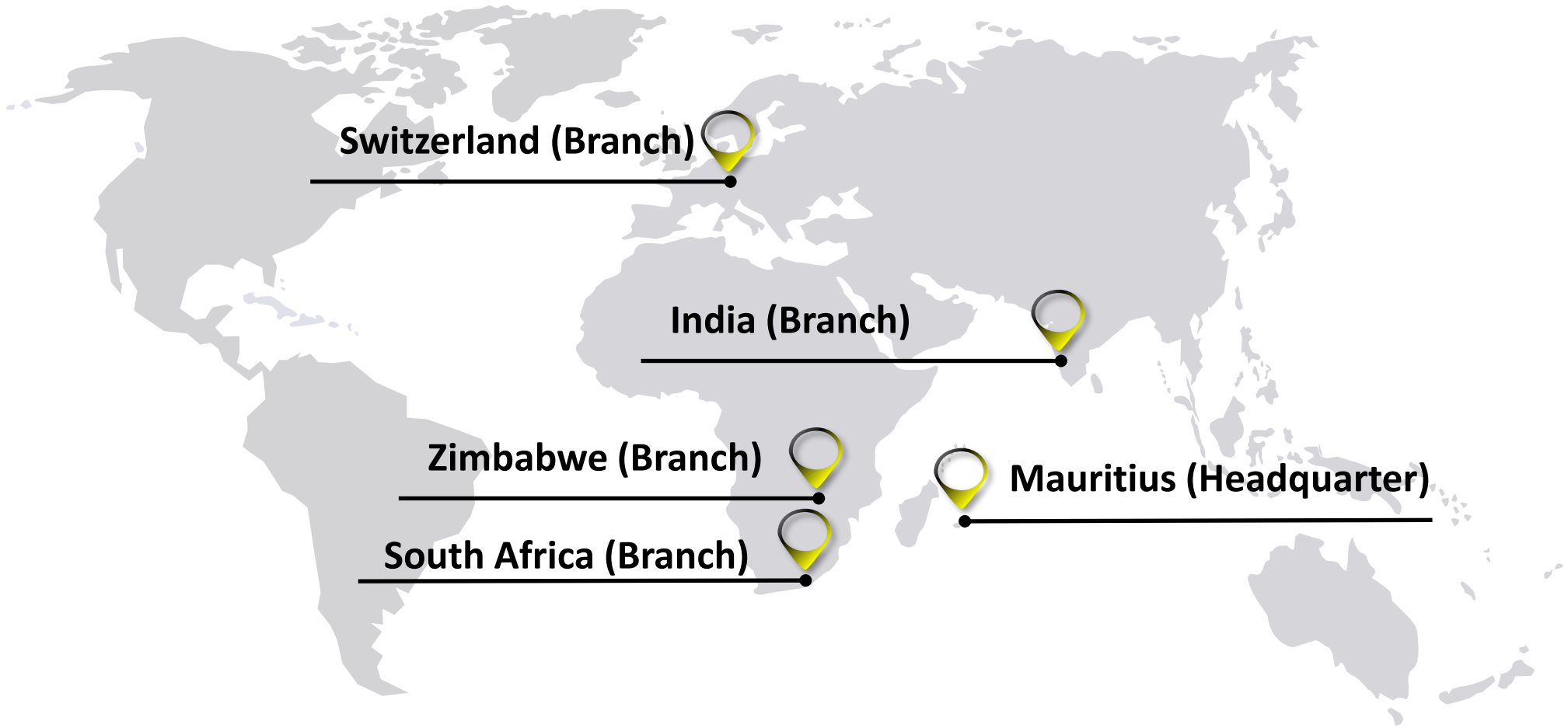
One Health covers Southern Africa with a population of 93Million people and Indian Ocean Islands with a population of 27Million, Whilst there are many health care companies in the regions, very few have cohesive infrastructure in the whole region.

We believe that the foundation is laid by One Health operating companies, as we have secured good suppliers for a broad spectrum of medical products from Respiratory, Anaesthetics, Urology, Cardiovascular, Gynaecology, Gastroenterology, Oncology, Radiology, Orthopaedics and more.

With partner brands such as the ones mentioned above, One Health places itself in a strong competitive position to gain market share in multiple areas of the medical and pharmaceutical industry.



# CONTACT US



Switzerland (Branch)

India (Branch)

Zimbabwe (Branch)

South Africa (Branch)

Mauritius (Headquarter)



Bon Air  
Moka 80805  
Mauritius



+230 433 6121



+230 433 9321